

## WHO WE ARE

We're ArivuLabs.

ArivuLabs is building in the prediction market space, for emerging markets.

Our product is codenamed Agara.

We have raised >\$7m from BTV, Accel & a lot of tier 1 angels.

We want to keep the founding team small. Think Hyperliquid.

**This is a founding engineer hire.**

## WHAT WE'RE BUILDING

Prediction markets let anyone, anywhere, trade what they know.

A rice merchant in Hanoi tracks weather patterns better than any hedge fund.

A professor in Lagos forecasts elections that move African markets.

A techie in Colombo reads the same AI reports as someone in the Valley.

They all have signal. None of them can trade on it.

Access, not insight, determines who profits.

Today's prediction markets are US-centric.

US content. US sports. US elections. Dominated by sophisticated traders in developed countries. 95% of the world is locked out.

Agara is for the other 95%.

Local and contextual markets. AI-driven market creation. Auditable resolution. Parlays and leverage. All on-chain.

Sports. Politics. Weather. Culture. Crypto. Finance. Tech. Geo.

**A superset venue.**

## WHY NOW

Kalshi and Polymarket are two of the fastest growing products of all time. Prediction markets are going mainstream.

The rails are finally here.

Stablecoin supercycle.

On-chain activity surging.

Regulatory clarity.

Emerging markets growing fastest.

Someone will capture the rest of the world when it comes to this new financial product.

**We intend to get there first.**

## WHY JOIN US

The middle of the bell curve is dead.

AI will eat average work. Most jobs as they exist today won't survive the next few years.

The only path forward: be a tier-1 performer in your craft. Build deep specialisation.

Be the person who can't be replaced.

We care about slope.

A smart, hungry junior who grinds will outperform a coasting senior in the age of AI. We hire for that.

**We pay top of band salary for India.**

We overpay for talent, not years of experience. We pay in dollars. No worrying about your local currency depreciating.

And Equity, so that the company's upside is your upside.

**In return we expect you to work that hardest you have ever worked in your career.**

## WHY JOIN US

In most startups, you sacrifice salary for equity.

In big companies, there's not much equity upside at all.

**Here, you get the best of both worlds.**

We have **multiple years of runway.**

We got **\$7M+** committed in three weeks from tier-1 VCs. We're well connected.

And that network is yours too.

This is the seat you want. Pre-PMF startup.

You'll learn company building from the inside: our mistakes, our wins, all of it. And you'll have our network behind you.

**You'll work on hard things.**

Trading systems. Financial infrastructure. Web3.

The number of people who've actually built a trading system from scratch is tiny. This is how you get leverage in your domain.

## CULTURE & VALUES

**Earn your seat. Every day.**

We are a sports team, not a family.

**Bring the juice.**

Energy, optimism, hustle. No passengers.

**AND not OR.**

Reject the tyranny of the OR. Choose the genius of the AND.

**One is lazy.**

Never bring one option. Bring alternatives. Show the trade-offs.

**Sweat the small stuff.**

Sloppy edges mean sloppy thinking.

**Stay on the bleeding edge.**

Know your domain better than anyone. Stay current or fall behind.

**Raise the effort ceiling.**

The high bar for others is our floor.

## THE TEAM

**Nikhil Ramesh.**

Markets + Crypto native. Ex Poker Pro. AI Resident at Accel. Scaled Paytm Poker to \$10M. Built DeFi strategies and AI evals. BITS.

**Manasjyoti Saloi.**

Ex-VP Product at Gojek (\$25B super app). Shipped mobile products for 100M+ users in SE Asia. BITS.

**Siddharth JP.**

Ex - Lead Product Designer at Swiggy.

**Bikash Jena.**

Ex - Amazon, BITS.

**You.**

(?)

## THE PROCESS

We do **2 tech interviews**.  
Then an **assignment**, followed by a **paid trial**.

We do this because the best signal comes from actually working together.

The assignment is unpaid but scoped to respect your time.

The paid trial is what it sounds like: you work with us, we pay you for your time, and both sides get real signal on fit.

## WHAT WE EXPECT

We test for:

### **Follow-through.**

Did you do what you said you'd do? Did you hit the deadline? Did you close loops without being chased? Did you just complete the task, or did you spot things we didn't ask about?

### **Excellence.**

Are you someone who goes deep on things. We want people with a natural pull toward mastery.

### **Quality of thinking.**

We look at the edges. The details, the structure, the trade-offs you considered. Did you bring one answer or think through alternatives?